



county of ventura

David J. Sasek, P.E.
Director

GENERAL SERVICES AGENCY

800 South Victoria Avenue, L#1000
Ventura, CA 93009
(805) 654-3700

July 23, 2019

Board of Supervisors
County of Ventura
800 South Victoria Avenue
Ventura, CA 93009

SUBJECT Award Two General Job Order Contracts to MTM Construction, Inc. in the Amount of \$4,765,000 Each

RECOMMENDATION:

1. Award two General Job Order Contracts (JOC) to MTM Construction, Inc., City of Industry, California in the amount of \$4,765,000 each.

FISCAL/MANDATES IMPACT:

The JOC serves as a mechanism to facilitate performance of certain planned and budgeted projects. All project costs are charged to the specific fund in which the project is budgeted.

Mandatory:	No
Source of Funding:	Facilities Projects, Required Maintenance, and other Departments
Fund Matching Requirement:	N/A
Impact on Other Departments:	Improves service delivery

Paul R. Young
Chief Deputy Director
Facilities & Materials

Greg Bergman
Deputy Director
Administrative Services

Ron Van Dyck
Deputy Director
Parks Department

Christopher Melton
Deputy Director
Fleet Services

Summary of Revenues and Costs	<u>FY 2019-20</u>	<u>FY 2020-21</u>
Revenue:	\$ 10,568,770	\$ 0
Costs:		
Direct	\$ 9,530,000	\$ 0
Indirect-Agency/Dept.	\$ 0	\$ 0
Indirect – CAP	\$ 0	\$ 0
Total Costs	<u>\$ 9,530,000</u>	<u>\$ 0</u>
Net Gain*/(Loss):	\$ 1,038,770	\$ 0

*This amount represents GSA project management fees for anticipated project volumes.

FY 2019-20 Budget Projection				
GSA – Facilities Projects (Budget Unit 4741)				
	Adopted Budget	Adjusted Budget	Projected Budget	Est. Savings/ (Deficit)
Appropriations	\$ 27,065,336	\$ 27,065,336	\$ 27,065,336	\$ -
Revenue	\$ 26,771,572	\$ 26,771,572	\$ 26,771,572	\$ -
Operating Gain/(Loss)*	\$ (293,764)	\$ (293,764)	\$ (293,764)	\$ -

* Projected operating loss will be covered by unrestricted net position.

DISCUSSION:

The General Services Agency (GSA) has used JOC contracting since 1996 to perform facilities projects involving the repair, maintenance, and remodeling of buildings, structures, or other real property according to unit prices established by specifications for typical work. Individual projects are priced by selecting the proper construction tasks and multiplying them by the correct quantity and appropriate unit price (including the adjustment factor submitted by the low bidder). Each JOC is a competitively bid, firm fixed price, indefinite quantity contract. The primary benefit of JOC contracting is that it provides a contracting vehicle that expedites the processing time for performance of projects funded by the GSA Required Maintenance budget, in addition to GSA-managed projects for other agencies and departments. Additional benefits are:

- Reduces the number of purchase orders and payments processed by GSA and the Auditor-Controller;
- Reduces and/or eliminates potential for change-order claims and architectural/engineering design requirements for small projects; and
- Allows each client agency to readily track budget execution for budgeted projects in VCFMS.

Your Board is empowered, under the Public Contract Code (Section 20128.5), to award individual annual JOCs of this type that do not exceed \$3,000,000, adjusted to reflect the percentage change in the California Consumer Price Index since 1998. The current


calculation adjustment allows for award of a JOC in an amount up to \$4,765,000. Such contracts may not be used for new construction or architectural services.

On May 30, 2018, GSA opened bids for five competitively bid General JOCs. Ten contractors requested bid documents during the pre-bid phase. Six contractors subsequently submitted bids for the five JOCs. GSA recommends that two new JOCs be awarded at this time to MTM Construction, Inc., which provided the lowest responsive, responsible bid for each of these General JOCs. Details of the bidding for these two contracts are provided in Exhibits 1-A to 2-C.

Your Board's award of these two JOCs will accommodate current ongoing workload as anticipated for our clients' projects. The term of each contract will be for one year or until expenditures hit the applicable JOC dollar limit, whichever occurs first. JOCs are subject to prevailing wage, and therefore are exempt from the Living Wage Ordinance.

This item has been reviewed by the County Executive Office, the Auditor Controller's Office, and County Counsel.

If you have any questions regarding this item, please contact Cliff Chroust at (805) 654-3718.



DAVID J. SASEK, P.E.
Director

Exhibit 1-A: Bid 5892 JOC General – Bid Document
Exhibit 1-B: Bid 5892 JOC General – MTM Construction, Inc. Response
Exhibit 1-C: Bid 5892 JOC General – Bid Results
Exhibit 2-A: Bid 5898 JOC General – Bid Document
Exhibit 2-B: Bid 5898 JOC General – MTM Construction, Inc. Response
Exhibit 2-C: Bid 5898 JOC General – Bid Results

cc: Cliff Chroust, General Services Agency Procurement
Paul Young, General Services Agency Facilities and Maintenance